

NetSuite for Wholesale Distributors

KEY BENEFITS

- Built-in support for wholesale distribution business processes
- Real-time visibility throughout your entire organization, from sales to operations to invoicing
- Integrated business management with one complete solution, eliminating integration hassles
- Cost savings and fast ROI from reduced IT infrastructure and rapid time to market

NetSuite Customers Include:



One Integrated Application to Manage Your Wholesale/Distribution Business

NetSuite for Wholesale Distributors gives your company customer-facing sales force automation—including quotes and orders—as well as marketing and customer service capabilities that link seamlessly with back-office inventory management, fulfillment and accounting. In delivering NetSuite for Wholesale Distributors, NetSuite has leveraged experience and lessons learned from thousands of wholesale distribution customers, complemented with a best practice professional services implementation methodology and customization services. NetSuite's single, flexible business application enables you to grow your wholesale distribution business and provide new services while increasing customer service and reducing costs.

Here's why NetSuite is the best software application for wholesale distributors.

One Application to Run Your Distribution Business

Distributors typically cobble together and juggle numerous business applications and spreadsheets to manage the intricacies of this complex industry. Now you can stop wasting precious resources managing multiple "silo" systems. NetSuite is the one intelligent, integrated, customizable application to unify your business processes, increase visibility for better decision-making and extend collaborative processes to your customers and channel partners.

- **One complete distribution lifecycle management system**
NetSuite manages all your end-to-end lifecycle business processes in one system: Market > Sell > Order > Ship > Bill > Cash Management to General Ledger > Maintain > Support > Upsell/Reorder.
- **One complete view of the customer across your business**
One integrated system covering ERP, CRM and ecommerce delivers a single, real-time view of the customer across all departments and locations, enabling you to better understand your customers, adapt to sales trends, and improve marketing, cross-sell and retention.
- **Trading partner collaboration via self-service portals**
Trading partner processes extend via self-service partner, supplier and customer portals, helping you meet demand for real-time order status and self-service account management, and improve satisfaction with your brand.
- **Subscription model license, maintenance and upgrades**
With its cloud subscription model, NetSuite provides an extended IT department while lowering your costs and providing anytime/anywhere access. NetSuite's latest software enhancements are applied automatically and your customizations carry over with each upgrade, eliminating the need for upgrade testing and coding.

NetSuite Is the World's Most Customizable Cloud Business Management Solution

The NetSuite philosophy is to support our customers in configuring their systems to meet their company profile without the need for costly IT and developer overhead. NetSuite's rich customization capabilities allow you to easily modify and maintain the solution.

