

SALESFORCE

CUSTOMER RELATIONSHIP MANAGEMENT (CRM)

SALES CLOUD



Salesforce Sales Cloud Solutions

- Workflow and Process Automation
- Account and Contact Management
- Leads and Opportunity Management
- Mobile CRM Solutions for Business
- Activity Management
- Pipeline and Forecast Management
- Partner Management
- Territory Management
- Revenue Management
- Reports and Dashboards



Salesforce Sales Cloud is a cloud-based application designed to help your salespeople sell smarter and faster by centralising customer information, logging their interactions with your company, and automating many of the tasks salespeople do every day.

Your team will spend less time on administration and more time closing deals. For sales managers, Sales Cloud gives real-time visibility into their team's activities, so forecasting sales with confidence is easy. Best of all, Sales Cloud is easy to use and customisable to the way your salespeople work.

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