MedEXPRESS Drugstore · **ORACLE NetSuite** · **OGIS PHILIPPINES**

MedExpress Transforms from Legacy ERP to Oracle NetSuite:

How MedExpress Improved and Modernizes Pharmacy Operations

At MedExpress, we chose Oracle NetSuite as the right solution for our future, with OGIS-CloudTech guiding our successful transition. From the start, they set clear expectations and demonstrated the capability, competence, and infrastructure needed for a smooth migration. What impressed us most was their ability to deliver on time. Thanks to OGIS CloudTech support, we seamlessly transitioned to NetSuite with the right tools, people, and infrastructure. The most significant improvement we've seen is the ease of generating reports and dashboards, giving us faster and more efficient access to the information we need.

Doc Joel Adrian Javier,
President

THE COMPANY

Medford Rx Solutions Inc. (MedExpress) is a leading pharmacy management company in the Philippines, with nearly 100 stores nationwide. The business operates under two primary models: it either owns its pharmacies or manages them for partner organizations. MedExpress serves a diverse range of locations including hospitals, big box stores, stand-alone outlets, and corporate clinics. With close to 15 years in the industry, MedExpress has established itself as a trusted partner in pharmacy operations, committed to providing excellent pharmaceutical services to a growing base of patients.

THE CHALLENGE

As MedExpress matured, its legacy systems began to show their age. The company had been relying on SAP ECC 6.0 for nearly 15 years. This outdated, on-premise ERP system presented significant operational challenges:

- Lack of flexibility due to its private data center setup.

- Delays of up to two days in syncing data from Point-of-Sale (POS) systems to the ERP.

- Limited accessibility, causing inefficiencies for both operational and management teams.

- Growing difficulty in generating reports and monitoring real-time data, which impacted decision-making, inventory management, and compliance.

To support its aggressive growth strategy and modernize its operations, MedExpress needed a solution that was scalable, cloud-based, and agile enough to meet the demands of a rapidly evolving business environment.

THE TURNING POINT

Recognizing the limitations of their existing ERP, MedExpress embarked on a search for a new solution that would align with their growth ambitions and streamline their operations. After evaluating options, they identified Oracle NetSuite, implemented by OGIS CloudTech, as the ideal fit to lead them into the next phase of their digital transformation.

OGIS CLOUDTECH STOOD OUT BECAUSE OF:

- Their clear communication and realistic expectation-setting.

- Their proven competence, infrastructure, and support.

- Their ability to ensure a seamless and timely transition from the old system to the new cloud-based platform.

WHY ORACLE NETSUITE + OGIS CLOUDTECH

MedExpress chose Oracle NetSuite with OGIS CloudTech as their partner because of several key factors:

- Cloud-based accessibility provided flexibility and real-time data visibility across all branches.

- Elimination of manual uploads and delays – transactions from POS systems now reflect in real-time, enhancing financial oversight.

- Improved data stecurity through Oracle's robust infrastructure, removing the need for in-house management of databases and security protocols.

- Ease of generating reports and dashboards enabled faster, more informed decision-making.

- OGIS CloudTech delivered on their promise of a smooth transition with the right infrastructure, expertise, and timeline management.

RESULTS & IMPACT

The impact of migrating to Oracle NetSuite was significant and immediate for MedExpress:

- Real-time data visibility improved decision-making and operational transparency.

- Faster reporting through user-friendly dashboards allowed management to access data whenever required.

- Inventory discrepancies reduced due to immediate syncing between POS and the ERP system.

- Operational efficiency improved, with IT resources freed from maintaining outdated infrastructure and security concerns.

- Enhanced compliance with government audits and regulations due to accurate, timely reporting.

- Future-proof foundation for continued expansion and digital transformation.

TEAM TESTIMONIALS

> *"NetSuite helps me make better decisions and ensures our audits tare timely, allowing me to sleep at night. OGIS CloudTech delivered on their promise with the right people, tools, and infrastructure to support our seamless transition."*
>
> **Dr. Joel Javier,**
> President

> *"The move to NetSuite eliminated delays and improved efficiency. Now, our transactions are real-time, reducing discrepancies and giving us accurate insights immediately. I highly recommend this to SMEs looking for a scalable, secure solution."*
>
> **JKyle 'Jake' Landicho,**
> Head of IT, Medford Rx Solution, Inc.

LOOKING AHEAD

With NetSuite, MedExpress is set to expand to more locations and reach more patients. Its adaptability enables innovation and customization to meet evolving needs, providing a reliabl, future-ready foundation for growth and operational success.

RECOMMENDATION

MedExpress strongly recommends OGIS CloudTech and Oracle NetSuite to businesses looking for:

- A modern, cloud-based ERP system.

- Support in compliance, audits, and regulations.

- A scalable platform that supports growth and operational excellence.

- A partner who can deliver on their promises with competence and integrity

READY TO START YOUR DIGITAL TRANSFORMATION?

CONTACT US TODAY!